Addigy Partner Battlecard

Founded	HQ	Customers
2014	Miami, FL	3,000+ Worldwide

Addigy is a cloud-based enterprise Apple device management solution for MacOS and iOS. Our multi-tenant SaaS platform provides system administrators with unmatched oversight into their devices so they know exactly what is going on behind the scenes and can take precise action.
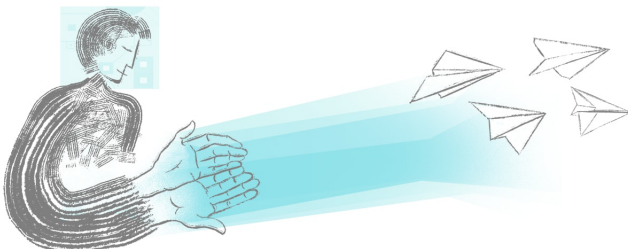
Customer Profiles

- **Vertical Targets:** Creative, retail, tech, marketing... anywhere Apple devices exist!
- Looking for a true SaaS platform and move away from on-prem solutions.
- Not happy with their current ability to securely monitor and manage their Apple devices.
- Looking for a cost-friendly enterprise level solution for their Apple environment.
- Neglected Apple devices because other solutions have start-up costs or are hard to use.

Competitive Insights

- **Key Competitors:** Jamf, Airwatch, Fleetsmith, Meraki, FileWave, Ivanti.
- **Key Customers:** Citrix, Best Buy, Harvard, Supreme, BambooHR, Perry Ellis, Looker.
- **True SaaS:** Any time we update our platform all users are automatically updated as well.
- **Multi-tenant:** Built with complex environments in mind-manage all devices regardless of location.
- **GoLive:** Remote into your Macs from anywhere and see real time actionable information.
- **No set-up costs:** Personalised set ups and trainings offered - but by no means required.
- **Instant trials:** No strings attached, 100% free. **https://addigy.com/signup**
- **Partner Deal Registration:** **https://addigy.com/partners/register-a-deal**

Pricing

- **Based on device count** - volume discounts available for both MacOS and iOS devices.
- **Corporate MSRP:** $70/Mac/year | $10/iOS Device/year.
- **Free Academy and on boarding** - additional service and training available for purchase.
- **Quotes created via Distribution:** Synnex.

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